



CASIO AMERICA, INC.

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October 11, 2018

Carolina Wholesale
1616 S Lakeside Drive
Waukegan IL 60085

We regret to inform you that we will be conducting a price increase on specific products due to the U.S. Department of Commerce's September 24th, 2018 notice announcing a 10% increase in tariffs on certain products manufactured in China. Below is the list of products that will be affected by the price increase:

Printing Calculators

HR-8TM-Plus-W-U-IH	HR-150TMPLUS-W-U-IH	DR-210R-BK-U-IC
HR-100-TMPLUS-W-U-IH	HR-200RC-WA-IC	DR-270R-BK-U-IC
HR-170-RC-WA-IC	DR-120R-BK-U-IC	

Graphing Calculators

FX-9750GIIWE-L-IH	FX-9860GII-L-IH	FX-CG50-L-IH	FX-CG500-L-IH
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Scientific

FX-260SOLARII-S-IH	FX-300MSPLUS-S-IH	FX-115ESPLUS-S-IH	FX-55PLUS-S-IH
FC-200V-SF2-IH	FX-55PLUS-S-IH		

Although the tariffs are now in effect, Casio has decided not to implement new pricing for 60 days in order for you to make necessary changes in your systems and distribution outlets. New Casio pricing will take effect on December 1, 2018

We tried everything that we could to avoid a price increase; however the tariffs will negatively affect the company financially if we do not increase our prices. We would like to apologize in advance for problems that this price increase may cause, however we are at the mercy of the US Commerce Department. Casio continues to assess its options and is monitoring the negotiations between China and the US. We appreciate your loyalty as we navigate this unprecedented era in trade.

We hope that you will understand our situation and will continue to support our products.

Sincerely,

Makoto Ori

Makoto Ori
Senior General Manager
Casio America, Inc.